FORTIFLEX ENTERPRISE PROGRAM

Flexible on-demand consumption for agile environments

PRE-PAY

012368

ENDPOINT LICENSES

VM LICENSES

CLOUD SERVICES

HARDWARE SERVICES

FEATINET
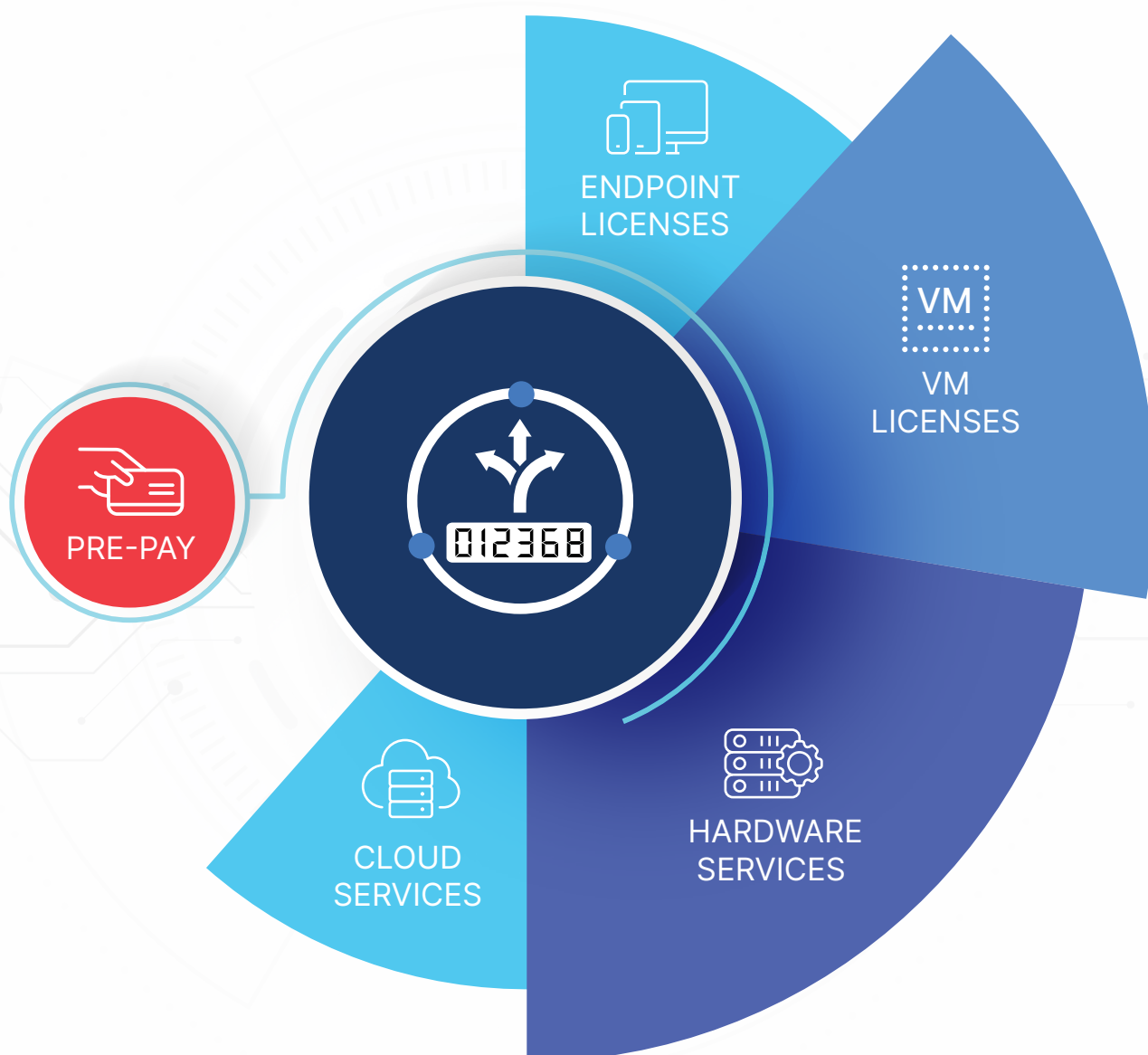
Key Benefits

🔀 Flexibility

Create as many license entitlements as you need for various supported products. Increase and decrease capacity and services as you go without any procurement hassles.

⚙️ Simplify Operation

Centralize administration and visibility of all licenses entitlements with automated and custom reports.

💲 Cost Control

Single payment for broad choice of products, thus avoiding multiple procurement cycles. Entitlements are charged daily and can be stopped any time.

⚙️ Automation

Automate the whole License Life-Cycle Management with rich API support.

☁️ Cloud Agnostic

FortiFlex can be used for any type of cloud. Supported virtual security appliance instances running on either Private or Public clouds can be licensed by FortiFlex (BYOL instances).

Why FortiFlex?

Many Enterprise organizations want to meet their IT needs with agility and an investment efficient consumption model. Today organizations are looking for the flexibility of self-service entitlements and on-demand provisioning, which has greatly increased after the consumption experience Public Cloud Marketplaces brought into the market. FortiFlex program (formerly Flex-VM) enables organizations to avoid procurement delays, eliminate legacy license management constraints, and benefit from a predictable OpEx model. It is a new consumption model that brings on-demand usage and pay-for-usage charging through BYOL licensing for virtual appliances, security services and cloud-based management services.
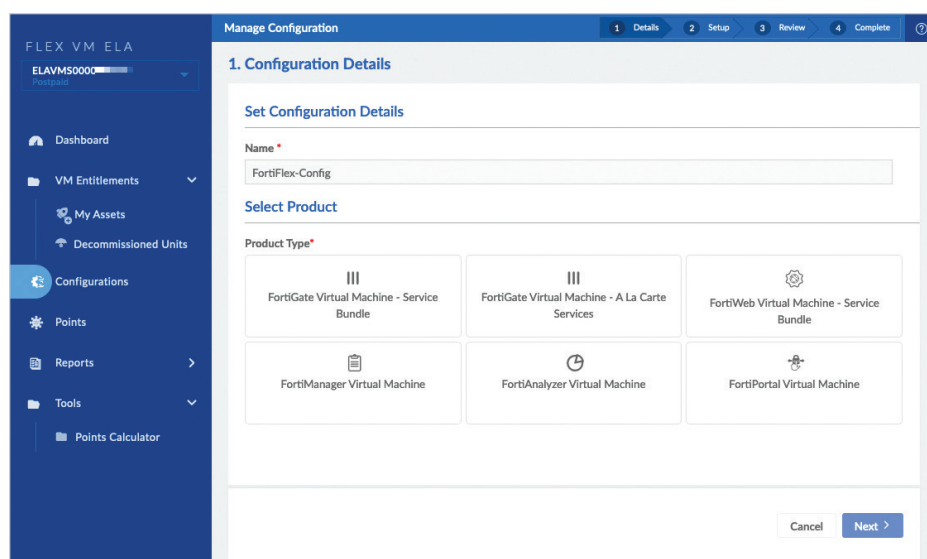

What is FortiFlex Enterprise?

FortiFlex Enterprise is a prepaid subscription that can be used to configure and manage a variety of Fortinet security services, from virtual machines to endpoints to hardware services. For virtual machines, subscribers can create multiple sets of a single VM entitlement that correspond to a licensed virtual machine and for hardware devices, each entitlement can be attached to a registered serial number.

After registering FortiFlex Enterprise credits ("Flex Credits") to the FortiCloud account, Enterprise IT admins can immediately provision and consume services across their entire Fortinet estate, including Fortinet SaaS/PaaS and Public Cloud options.

FortiFlex Onboarding Workflow

FortiFlex Onboarding ①

FortiFlex Access ②

Entitlement Consumption ③

Renewals ④
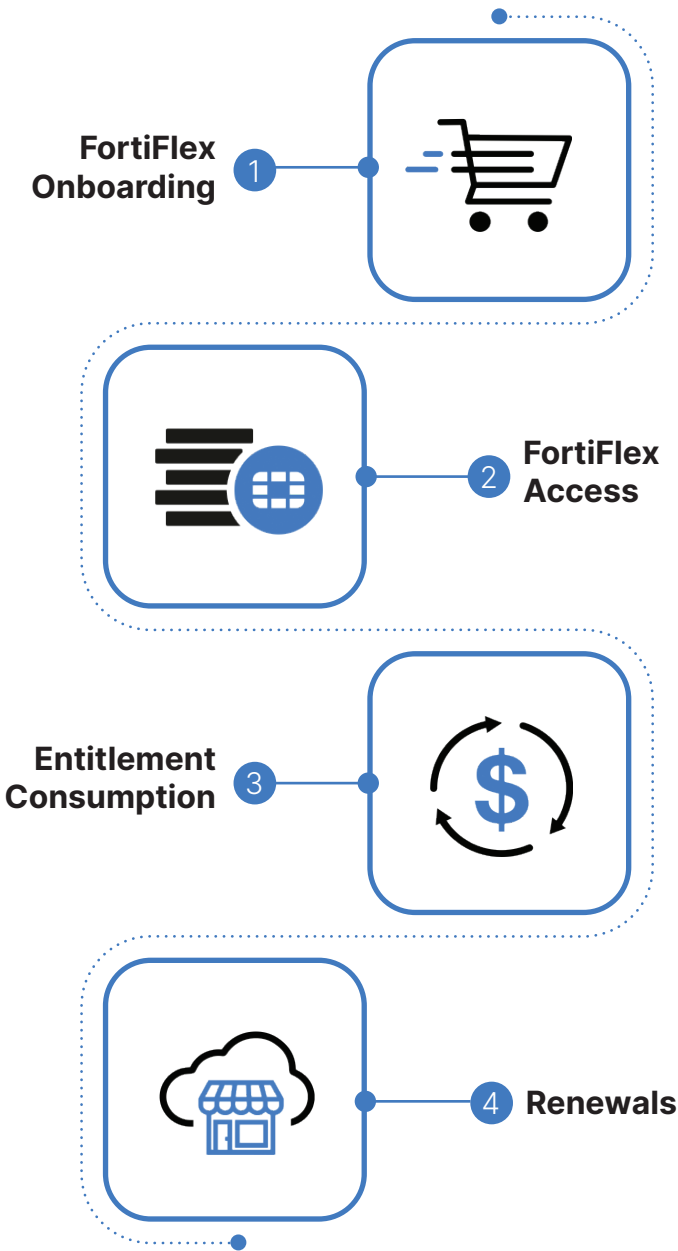
1	Customers purchase FortiFlex Program and Credits SKUs
	To have access to FortiFlex, customers register Program contract
2	Credits packages are also registered to build credits balance
	From within FortiFlex system, customers create license entitlements for supported products
3	Entitlements are charged daily, and consumption is deducted from credits balance
	Additional credits packages can be added any time to increase credits balance
4	Renewing the program, automatically renews all active entitlements

Program Overview

SECURITY PRODUCTS & SERIVES

- FortiGate Virtual Firewall, VDOMs
- FortiWeb Virtual Web App Firewall
- FortiCare Support (Premium, Elite)
- Advanced Application Security Services
- FortiGuard Security Services (A la Carte, Bundle)

MANAGEMENT PRODUCT & SERVICES

- FortiAnalyzer-VM
- FortiManager-VM
- FortiPortal-VM
- FortiAnalyzer Cloud with SOCaas
- FortiManager Cloud
- FortiGate Cloud
- SDWAN Cloud

FORTIFLEX SERVICES

- FortiFlex Portal
- FortiFlex API / Automation

Service Catalogue

The following shows a summary of Fortinet product offerings frequently selected by these use cases.
The individual Data Sheets for each product contain more details.
You can find them under https://www.fortinet.com/resources/datasheets.

⊘ AVAILABLE NOW

▌▌▌ FortiGate VM - Services Bundle

Bundles	Enterprise	UTP	ATP	FortiCare Premium
FortiCare	24×7	24×7	24×7	24×7
Application Control	⊘	⊘	⊘	⊘
IPS	⊘	⊘	⊘	
Advanced Malware Protection Service	⊘	⊘	⊘	
URL/DNS/Video Filtering	⊘	⊘		
Antispam Service	⊘	⊘		
AI-based Inline Malware Prevention	⊘			
Inline CASB Database	⊘			
DLP	⊘			
Attack Surface Security	⊘			
FortiConverter Service	⊘			

▌▌▌ FortiGate VM - A La Carte Services

Service Type	Services	
FortiGuard Services	Intrusion Prevention	Advanced Malware
	Security Rating	DLP
	AI Based Inline Sandbox	Web, DNS & Video Filtering
Cloud Services	FortiGate Cloud	SD-WAN Underlay
	FortiAnalyzer Cloud with SOCaaS	FortiAnalyzer Cloud
Support Services	FortiCare Premium	FortiCare Elite

FortiWeb VM - Service Bundle

Service type	Advanced Bundle	Standard Bundle
24 × 7 FortiCare plus AV	✓	✓
FortiWeb Security Service	✓	✓
IP Reputation	✓	✓
FortiWeb Cloud Sandbox	✓	
Credential Stuffing Defense Service	✓	
Threat Analysis	✓	

FortiManager VM

Service type	Included in bundle
FortiCare Premium Support	✓

FortiAnalyzer VM

Service type	Included in bundle
FortiCare Premium Support	✓
FortiGuard IOC (Indicators Of Compromise)	✓
Security Automation Service	✓
FortiGuard Outbreak Detection Service	✓

FortiADC-VM

Service type	Advanced Bundle	Standard Bundle
FortiCare Premium Support	✓	✓
IP Reputation	✓	✓
FortiADC WAF Security Service	✓	✓
FortiSandbox Cloud	✓	
AV	✓	
IPS	✓	
Credential Stuffing Defense Service	✓	

▱ FortiGate Hardware

Service type	Enterprise	UTP	ATP
FortiCare Premium Support	✓	✓	✓
FortiCare Elite	✓	✓	✓
FortiCare Elite Upgrade	✓	✓	✓
FortiGate Cloud Management	✓	✓	✓
AI-Based In-line Sandbox	✓	✓	✓
SD-WAN Underlay	✓	✓	✓
FortiGuard DLP	✓	✓	✓
FortiAnalyzer Cloud	✓	✓	✓
SOCaaS	✓	✓	✓
Managed FortiGate	✓	✓	✓
SD-WAN Connector for FortiSASE	✓	✓	✓
FortiConverter Service	✓	✓	✓

FortiGate Hardware Entitlements are only available to select Prepaid accounts.

▱ FortiClient EMS On-Prem / Cloud

Service type	Include in the Bundle
VPN/ZTNA	✓
EPP/APT	✓
Chrome Book	✓
Best Practice Services	Optional

⚙ FortiWeb Cloud

Service type	Include in the Bundle
Throuhput Cappacity	✓
Web Apps	✓

▱ FortiEDR*

Service type	Include in the Bundle
Discover, Protect & Respond	✓
XDR	Optional

Consult for availability

FortiSASE

Service type	Include in the Bundle
FortiTrust Per User Bands	✅
Bandwidth and IP	Optional
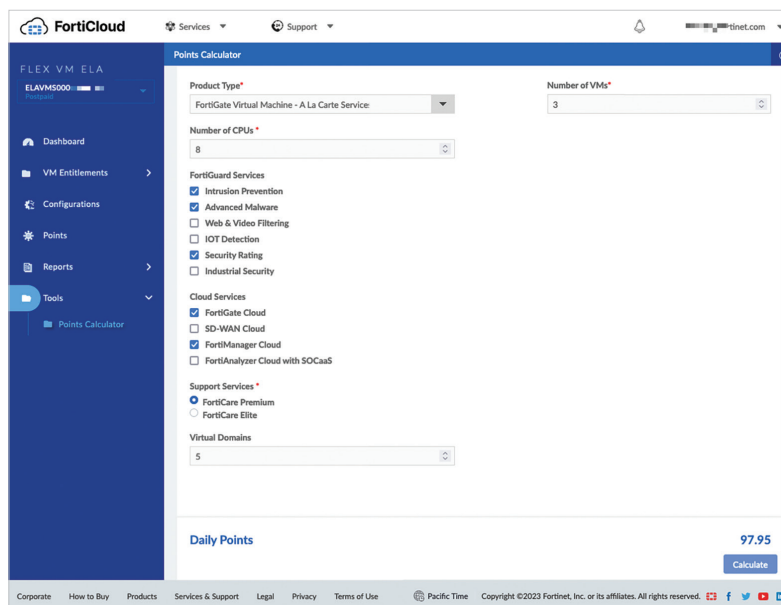
⧗ COMING SOON

⚡ FortiSIEM*	Agents, Devices & UEBA	☁ FortiSwitch	FortiCare Premium & Elite
📶 FortiAP	FortiCare Premium & Elite	🔑 FortiAuthenticator	FortiToken Mobile / User License / SSOMA

Consult for availability

Sizing

For sizing, a Calculator tool is publicly available at https://fndn.fortinet.net/index.php?/tools/fortiflex/

Order Information

FortiFlex	Program	SKU
Prepaid - Enterprise	Program	**FC-10-ELAVR-221-02-DD** (DD= 12 or 36 or 60 months)
	Annual Credits (12 months)	**LIC-ELAVM-10K**
	Multi-Year Credits (36 or 60 months)	**LIC-ELAVMMY-50K-DD** (DD= 12 or 36 or 60 months)

Minimal Consumption: There's no upfront minimum consumption for the prepaid program.
Excess Consumption: 90-day grace period to recover from negative balance. Entitlements stop operation after grace period ends.
No approvals needed to enroll on this program. All SKUs are listed on the external pricelist.

The Fortinet Security Fabric

The Fortinet Security Fabric is at the heart of the Fortinet security strategy. It is a platform organically built around a common operating system and management framework to enable broad visibility, seamless integration and interoperability between critical security elements, and granular control and automation.

Broad

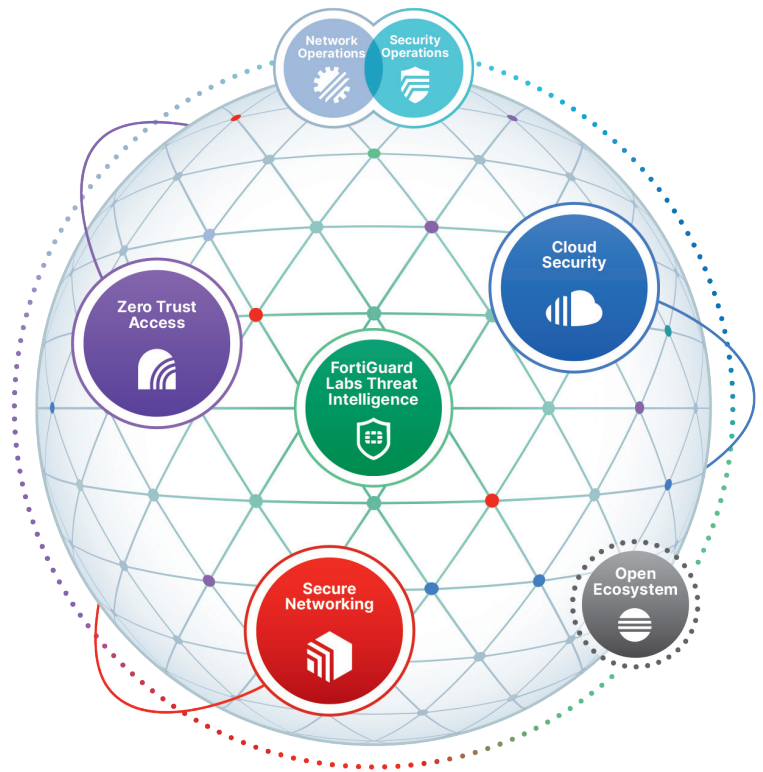visibility and protection of the entire digital attack surface to better manage risk.

Integrated

solution that reduces management complexity and shares threat intelligence.

Automated

self-healing networks with AI-driven security for fast and efficient operations.

Learn more at **www.fortinet.com/corporate/about-us**

Network Operations · Security Operations · Cloud Security · Zero Trust Access · FortiGuard Labs Threat Intelligence · Secure Networking · Open Ecosystem

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Broad Portfolio of Solutions to Protect Your Digital Attack Surface

Zero Trust Access

- ZTNA Agent
- Authentication
- MFA/Token
- SASE

Secure Networking

- Network Firewall
- SD-WAN
- SD-Branch
- Web Proxy
- Wi-Fi
- Switching
- 5G/LTE
- Network Access Control
- And More...

Cloud Security

- Cloud-Native Protection
- DevSecOps
- Cloud Firewall
- SD-WAN for Multi-cloud
- WAF
- Email Security
- ADC/GSLB
- Anti-DDoS
- CASB

Network Operations

- Network Management
- Network Orchestration
- Network Monitoring
- Cloud Management
- Digital Experience Monitoring

Security Operations

- Endpoint (EDR/XDR)
- Automation: SIEM/SOAR
- Managed SOC & MDR
- DRPS, EASM
- Deception

Open Ecosystem

- Fabric Connectors
- Fabric API
- Fabric DevOps
- Extended Ecosystem
- 490+ Open Ecosystem
- Integrations

Visit Fortinet.com for more details.

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